



**February 28, 2025**

The Honorable Keith Self  
United States House of Representatives  
1030 Longworth House Office Building  
Washington, D.C. 20515

The Honorable Pat Fallon  
United States House of Representatives  
2416 Rayburn House Office Building  
Washington, D.C. 20515

The Honorable Julie Johnson  
United States House of Representatives  
221 Cannon House Office Building  
Washington, D.C. 20515

**Subject: Feedback Regarding Proposed Tariffs and Their Impact on Local Businesses**

Dear Representatives Self, Fallon, and Johnson,

On behalf of the Allen Fairview Chamber of Commerce, Frisco Chamber of Commerce, McKinney Chamber of Commerce, and Plano Chamber of Commerce, we write to relay the feedback and sentiments we have received from local businesses in Collin County and surrounding areas across North Texas regarding recently implemented tariffs on imports from China and proposed tariffs on imports from Canada and Mexico. As representatives of the business community, we advocate for policies that foster economic growth and job creation. We believe it is imperative to ensure local businesses have a seat at the table during important policy conversations that impact their bottom lines.

Texas is a leader in trade, which has contributed a great deal to our position as an economic powerhouse and hub for job creation and business growth. Federal policy issues like tariffs impact businesses across various industry sectors. We surveyed area businesses across your respective congressional districts and wish to share the feedback with you.

- 72% of respondents were businesses with 50 or fewer employees
- 62% of respondents indicated the tariffs would have a significant (29%) or some (33%) negative impact on their business; 32% said the tariffs would have no impact or a net neutral impact
- 55% said in response to tariffs, their prices would increase; 28% said they would switch to suppliers from other countries, 25% would delay expansion or investment plans, 20% would absorb additional costs, and 17% said they would reduce their workforce or cut wages



- 53% of respondents indicated retaliatory tariffs from Canada and Mexico would have significant (25%) or some (28%) negative impact on their business; 46% said retaliatory tariffs would have no impact or a net neutral impact

While we understand the proposed tariffs were not a legislative action, we do hope you will consider this feedback from Collin County businesses and continue working toward a federal policy framework – specifically surrounding trade policy – that is advantageous for continued economic growth in North Texas. The businesses we serve require certainty and stability to operate at their best.

We appreciate your leadership and commitment to the businesses in our communities. We welcome the opportunity to discuss this issue further and look forward to your response. Please feel free to contact any of our organizations if you would like to connect for additional conversation on this issue.

Sincerely,

A handwritten signature in blue ink that reads "Kyle Jacobson".

Kyle Jacobson  
CEO

Allen Fairview Chamber of Commerce

A handwritten signature in blue ink that reads "Christal Howard".

Christal Howard  
President & CEO  
Frisco Chamber of Commerce

A handwritten signature in blue ink that reads "Lisa Hermes".

Lisa Hermes  
President & CEO  
McKinney Chamber of Commerce

A handwritten signature in blue ink that reads "Kelle Marsalis".

Kelle Marsalis  
President & CEO  
Plano Chamber of Commerce



**CC:**

The Honorable John Cornyn  
United States Senate  
517 Hart Senate Office  
Washington, D.C. 20510

The Honorable Ted Cruz  
United States Senate  
167 Russell Senate Office  
Washington, D.C. 20510

John Gonzales  
Monique Thierry  
U.S. Chamber of Commerce  
1615 H St. NW  
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Texas Association of Business  
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North Texas Commission  
8445 Freeport Pkwy #640  
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